



**Simulation Interoperability
Standards Organization**

"Simulation Interoperability & Reuse through Standards"

SISO Inc. Operations: Organizational Membership Program

July 8, 2014

SUMMARY

Since SISO's Incorporation in 1996 as a non-profit scientific/educational organization under Section 501(c)(3) of the US Internal Revenue Code, our fundamental operating model has been that our Simulation Interoperability Workshops (SIWs) should be self-supporting, based on income from registration fees, and that the infrastructure necessary for SISO's Standards Development Activities should be supported by contributions from SISO Sponsors.

In February 2009, the SISO Inc. Board of Directors approved a modification to SISO's operating model to include organizational memberships, in addition to individual memberships and sponsorships.

This document is structured to describe SISO's Organizational Membership program.

1 Organizational Membership Program

The SISO Organizational Membership program is open to any organization, including those that do not normally engage in marketing or sponsorship activities: US and non-US governmental agencies, National Laboratories, Federally Funded Research and Development Centers (FFRDCs), University Affiliated Research Centers (UARCs), etc., as well as US and non-US corporations.

2 Organizational Membership Benefits

Organizational membership includes the following benefits:

- a. Printing of the Organizational Member's corporate logos on all SISO promotional material and in SISO Workshop Agendas.
- b. Display of logos and corporate descriptions on SISO's website, with links to the Organizational Member's web site.
- c. Minimum of 10% discount on all SISO fees (workshop registration fees, booth rental charges, proceedings, etc.), verified by means of an assigned Sponsor Code. (See item 2h and Table B)
- d. Invitations to SISO Plenary Speaker's Lunch and SISO Reception at SIWs (with access to Plenary speakers, EXCOM, and other SISO leadership).
- e. Access upon request to the attendance list for an SIW.
- f. Specified numbers of individual memberships (new or renewal), to be designated by the organization's primary program point of contact. (See Table A below)
- g. Options to purchase pre-paid blocks of SIW registrations at substantial discounts. (Table B below)

- h. Exhibit Booth fee discount of 25% (rather than 10%) for Strategic, Principal, and Sustaining Organizational Members.
- i. Meetings with SISO leadership at SIWs and via individual teleconferences to discuss their organization's experiences interacting with SISO, any issues they may perceive, and any recommendations they may have regarding SISO activities or standards.

Though an organizational membership is not required to do so, an organizational member may establish a partnership with SISO to conduct a study or develop a product in accordance with the provisions of the SISO Policies and Procedures, SISO-ADM-002.

3. Organizational Membership Fees and Included Individual Memberships

| Level | Organizational Membership Fee | Individual Memberships Included |
|----------------------------------|--------------------------------------|--|
| Strategic Organizational Member | \$100,000 | 80 |
| Principal Organizational Member | \$20,000 | 40 |
| Sustaining Organizational Member | \$10,000 | 20 |
| Supporting Organizational Member | \$5,000 | 10 |

Table A

Individual memberships paid for as part of an organizational membership are limited to

1. staff members directly assigned to or directly affiliated with the organizational member
2. contractors directly supporting the organizational member, such as System Engineering and Technical Assistance (SETA) contractors, FFRDC and UARC staff, consultants, etc.

Individual memberships paid for in conjunction with an organizational membership may be modified from year to year, but are not transferable during a calendar year.

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4 Organizational Member Registration Blocks

| Block Size | Cost per block of pre-paid registrations | | |
|----------------------------------|--|------------------|------------------|
| | 5-9 | 10-19 | 20 or more |
| Strategic Organizational Member | \$200 per person | \$180 per person | \$150 per person |
| Principal Organizational Member | \$250 per person | \$225 per person | \$200 per person |
| Sustaining Organizational Member | \$300 per person | \$250 per person | \$225 per person |
| Supporting Organizational Member | \$400 per person | \$350 per person | \$300 per person |

Table B

Blocks of pre-paid registrations may be used for early and advance registrations only, and only during the year in which they are purchased. On-site registrations carry a 10% discount (equal to the basic sponsor discount). Registration substitutions are permitted among staff from within the same organization, but may not be rolled over to a subsequent year.

5 SISO Organizational Membership In-kind Donations

The SISO Inc. Board of Directors recognizes that some non-corporate organizations, especially international organizations, may not have the ability to directly donate funding to SISO while desiring to be recognized as a SISO organizational member. The Board of Directors may negotiate an in-kind contribution to SISO operations that would be equivalent to a directly funded organizational membership.

6 SISO Organizational Membership Interactions

The SISO Inc. Board of Directors, through the SISO Executive Director, maintains the primary interaction with SISO Organizational members. Each Organizational member is requested to identify a program point of contact and a technical point of contact (may be the same person) to be the primary points of contact with SISO.

Each year, the SISO Executive Director will coordinate the annual contribution with the Organizational member program point of contact and will provide records of the contribution to the organizational member.

Potential organizational members should contact the SISO Executive Director as directed on the SISO Web Site.